

## Nagel Takes Helm at Marantec

At the beginning of January, Marantec chairman Michael Hoermann appointed Meikel Nagel as president of Marantec America. Since joining the company in 2000, Nagel has served as the technical training manager, business development manager, and chief operating officer.

Nagel is a graduate of the University of Wisconsin-Madison and holds degrees in international relations and economics. He replaces Neil Giarratana who retired. ■



## Albany Hires VP of Sales and Marketing

In December, Albany Door Systems announced Craig Jones as the new vice president of sales and marketing for North and South America.

Jones comes from ThyssenKrupp Elevator, where he was director of national sales. He was instrumental in developing and launching three new product lines, improving dealer channel sales, and increasing total market share. ■



## Hörmann Flexon Promotes Burnham to VP

In February, Hörmann Flexon announced the promotion of Peter Burnham from national sales manager to vice president of sales.

Since joining Hörmann Flexon in 2008, Burnham has reorganized the sales department to increase efficiency and expand the company's dealer network. He has 25 years of sales and management experience in high performance doors. ■



## Janus Presents Sales Awards

In February, Janus International announced the winners of its 2009 sales awards.

Richard Lillie won Overall Salesperson of the Year, while Scott Garland won Commercial Salesperson of the Year. The Self-Storage Salesperson of the Year was Benjamin Riehm, and the Inside Salesperson of the Year was Shannon Archer. ■

*Photo left to right: Riehm, Garland, Lillie, Archer, and David Curtis, president*



## Raynor Hires New Product Manager

In November, Raynor hired Peter Elsenbach as product manager, responsible for product planning and market strategies.

Elsenbach has 13 years of experience in product management and marketing roles. Most recently, he was employed as the brand manager at Testor Corporation. Elsenbach holds an M.B.A. and a Bachelor of Science degree. ■



## Cloday Announces New Team Members

In February, Cloday announced the addition of two new members to its marketing and business development team.

Mary Nesper is now marketing manager of entry doors. Nesper's experience in entry doors includes eight years with Therma-Tru. She holds a bachelor's degree and an M.B.A.

Jim Hoying has rejoined Cloday as commercial business development manager after serving as president of Kirk NationalLease. Prior to Kirk, Hoying spent 19 years as Cloday's commercial product manager. ■

## Janus Hires Technical Support Sales Manager

In November, Janus announced the appointment of John Trujillo as technical support sales manager for the rolling steel division.

Trujillo comes to Janus with 20 years of experience in the door industry, having worked for several large door dealers. ■

## Hörmann Flexon Adds Sales Staff

In January, Hörmann Flexon announced the addition of Julie Voigt as the new key accounts senior associate. Voigt has

experience in manufacturing support, project management, customer service, and sales.

The company also recently hired Tom Lewis as the new Midwest regional sales manager. Lewis brings 20 years of

experience in the high performance door industry, having worked with dealers and customers throughout the United States and Canada. ■



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### Hörmann Flexon Adds Engineering Staff



Ciarrochi

In January, Hörmann Flexon announced the addition of Paul Ciarrochi Jr. as a new electrical engineer. Ciarrochi has 20 years of experience in electrical and mechanical design, PLC programming, troubleshooting, installation, and project management.



Szelestey

Hörmann Flexon also added C.J. Szelestey as a technical draftsman. Szelestey has a background in computer-aided design and electrical and mechanical drafting. ■

### Raynor Announces New Marketing Coordinator

In November, Raynor announced the addition of Kristin Rosa as marketing coordinator.

Rosa has 10 years of experience in public relations and journalism. She has been employed as a newspaper editor in Illinois and on a military base in Spain. Rosa holds a Master of Science in journalism and a Bachelor of Arts degree. ■



Rosa

### ATL Hires New Customer Service Manager

In February, Arrow Tru-Line announced Jeni Engler as the new director of customer service and inside sales. Engler was most recently employed by Owens Corning and brings 15 years of sales and customer service experience.

Engler says her main objective is to develop “a best-in-class customer service organization” at ATL. ■



Engler

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