

IDEA Launches New Certification Program for Manufacturer Sales Reps

On June 1, the Institute of Door Dealer Education and Accreditation (IDEA) launched a new professional credentialing program for manufacturer sales representatives.

The Certified Door Dealer Consultant (CDDC) program provides sales reps with an in-depth understanding of the business operations of door dealers. It is the first program created by IDEA for manufacturers and suppliers.

Special half-off introductory pricing of \$100 per person is available now through March 31, 2012.

The self-study course, provided on a navigable DVD, covers:

- An Introduction to the Door and Access Systems Dealer
- Business Model of a Typical Door Dealer
- Safety, Risk Management and Regulations
- Fundamentals of Residential Installation
- Residential Garage Doors and Operators
- Wind Loads and Garage Doors
- Insulation
- Commercial Sectional Doors
- Commercial Rolling Doors
- Rolling Steel Fire Doors

Candidates for the CDDC credential must pass written examinations administered by IDEA. The tests will be available to manufacturers and suppliers by appointment and at all industry events where credentialing exams are offered. For more information, go to www.dooreducation.com. ■



1099 Repeal Signed Into Law

On April 14, President Obama signed the repeal of the expanded IRS Form 1099 reporting requirements that were enacted as part of the new healthcare law last year.

The repeal of 1099 reporting requirements was supported by the National Association of the Remodeling Industry (NARI) and other small business advocates. NARI found that the majority of its members were opposed to the new 1099 rule, which added extra burden, time, and cost of doing business.

Prior to the repeal, businesses would have been required, starting in 2012, to issue IRS Form 1099s to any individual or corporation from which they buy more than \$600 in goods and services in a tax year.

White House press secretary Jay Carney said, "Small businesses are the engine of our economy, and eliminating the 1099 reporting requirement is the right thing to do." ■

EPA Lead Paint News Update

EPA: RRP Applies to Garage Door Removal

EPA recently updated its official response to the question of whether lead-safe practices apply to garage door removal. Some dealers have assumed that, since just the area of hinges and screws is disturbed, the entire area of the garage door sections is not to be included in the calculation of total square footage.

However, EPA's response, posted online, is rather clear: "If you disturb a painted surface on a single panel while removing and replacing the entire garage door (i.e., all the panels), you must aggregate the surface area of all the panels." Since all garage doors exceed 20 sq. ft., RRP practices must be followed when removing any lead-painted garage door.

EPA's complete response can be found in the Questions/Answers section of www.epa.gov/lead. The response is topic #23002-31779.



Washington Becomes 11th State With RRP Program

On March 22, Washington became the 11th state to take over management of the Renovation, Repair and Painting (RRP) Rule from the U.S. EPA. The program will be administered and enforced out of the Washington State Department of Commerce.

Washington plans to reduce the cost of each certification to just \$50, saving contractors an estimated \$250. First-time violators will be offered a six-month grace period for the firm or individual to take the certification course. After completion of the course, the fine may be reduced.

Washington door dealers can learn more by calling 360-586-5323 or by visiting www.commerce.wa.gov/lead. The 11 states now with their own programs are Alabama, Iowa, Kansas, Massachusetts, Mississippi, North Carolina, Oregon, Rhode Island, Utah, Washington, and Wisconsin. ■

CODA Announces Dates for 2011 Trade Show

The California Door and Operator Association (CODA) will host its 2011 trade show on Oct. 7 and 8 at the Pechanga Casino and Resort in Temecula, Calif.

The event is considered to be the largest regional trade show for door, gate, and access professionals in the western United States. More information for exhibitors and attendees, including show, exhibitor, and hotel registration, is at www.codaonline.org. ■

Large Number of Exhibitors at R+T 2012

Approximately 800 exhibitors are expected to attend R+T 2012 at the Stuttgart Trade Fair Centre in Germany from Feb. 28 to March 3, 2012. The show is the leading world trade fair for roller shutters, doors/gates, and sun protection systems. Garage doors, rolling doors, and door operators are included in the products displayed.



Held once every three years, R+T 2009 attracted 747 exhibitors and nearly 60,000 visitors from all over the world. As of April 2011, more than 90 percent of the available exhibition space for 2012 had been booked. More information is at www.messe-stuttgart.de/rt. ■



IDEA Certification Recognized in Louisiana Licensing Law

In March, Louisiana officially recognized IDEA's Gate Operator Installer Certification. As reported in our spring issue, gate operator installers in Louisiana are now required to be licensed, effective Jan. 1, 2011.

The official recognition means that those who successfully complete the IDEA certification will fulfill part of the requirements for a "gate systems specialist" in Louisiana.



The complete requirements include certification (such as the IDEA program), core training, a fire marshal plan review course, and the Life Safety NFPA 101 course.

The recognition of IDEA's program was achieved through the effort of Todd Thomas, IDEA executive director, and the Ad Hoc Committee, which includes members from DASMA, AFA, NOMMA, and IDA.

More information on IDEA certification is at www.dooreducation.com. For more information on licensing, call the Louisiana State Fire Marshal's Office at 225-925-7047. ■

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DASMA Holds First-Ever Joint Technical Meeting

In March in Cleveland, a first-ever joint technical meeting of DASMA garage door, rolling door, and high performance door manufacturer members was held. More than 20 different manufacturer members attended the meeting, discussing more than 20 relevant topics.

Individual committee and division meetings representing each product type were held before and after the joint meeting. According to Joe Hetzel, DASMA technical director, the joint meeting helped to expedite the growing number of technical topics addressed within DASMA.

Hetzel says regular joint meetings will be held at the annual and mid-year meetings and at spring and fall technical events. ■



Revisions to ASTM F2200 Published

In March, ASTM published an updated version of the standard for automated vehicular gate construction. Designated as ASTM F2200-11a, the new version includes revised provisions addressing pedestrian gates and gate guarding/screening.

Pedestrian gate language was clarified to note that a separate pedestrian gate shall be provided for pedestrian access in the vicinity of an automated vehicular gate. The pedestrian gate shall also be installed in a location where a pedestrian cannot come in contact with a moving vehicular gate.

All openings in the gate itself shall now be guarded or screened from the bottom of the gate to a minimum of 72", up from 48", above grade. The purpose is to prevent an average person from easily extending their arm through the gate above a guarded or screened area. The revised standard is available at www.astm.org. ■

New Energy Code References R-Value for Doors

The 2012 version of the International Energy Conservation Code (IECC) will include a chart showing a minimum R-value of 4.75 for "roll-up" doors. The chart will apply to doors that are "opaque"; that is, doors without glazing.

IECC staff says "roll-up" doors include sectional garage doors and rolling steel doors. The IECC includes no technical basis for determining R-value, but the garage door industry strongly promotes R-values based on DASMA TDS 163.

Joe Hetzel, DASMA technical director, is aware of the apparent contradiction between R-value and U-factor, the latter being the subject of considerable DASMA research over the past few years. He cautions, "U-factor is still the preferred number of choice by design professionals determining heating and cooling of buildings, so both U-factor and R-value will have importance in the marketplace."

The 2012 IECC will be published and available for municipality adoption and enforcement around mid-2011. ■

DASMA Announces 11th Annual Fall Technical Forum

The 11th annual DASMA Fall Technical Forum will be held Sept. 26-28, 2011, in Chicago, Ill. Various speakers are scheduled in addition to technical



committee meetings and a joint technical meeting with garage door, rolling door, and high performance door manufacturers.

Forum speakers will address seismic, thermal, wind, and green topics. Research, codes/standards content, and code enforcement are expected to be addressed. Specific topics and speakers will be announced this summer.

Prospective DASMA members are encouraged to contact the DASMA office about the Forum and about membership. ■

NFRC Changes U-Factor Tests for Garage/Rolling Doors

This spring, National Fenestration Rating Council (NFRC) membership voted to simplify the means of determining U-factor thermal performance values for garage doors and rolling doors. NFRC 100 (simulation standard) and NFRC 102 (validation test standard) were revised to remove vertical jamb hardware from consideration.

DASMA conducted research testing in 2010 to show that vertical jamb hardware had a minimal effect on U-factor performance. A rolling steel door was simulated and tested as a worst case.

CHI's Pat Hunter, Commercial & Residential Garage Door Technical Committee chair, says that the resulting standards changes will enable manufacturers to more efficiently test and rate their products. ■

ASHRAE Changes Garage Door Air Infiltration Language

American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE) members recently approved a DASMA proposal clarifying that ASHRAE 90.1 air infiltration language applies to both glazed and non-glazed sectional garage doors. The requirement of 0.4 cubic feet per minute per square foot currently applies to “nonswinging opaque doors and sectional garage doors.”

A sectional garage door will now be defined in the standard as “an upward acting nonswinging door assembly made of two or more horizontal panels hinged together vertically.”

Wayne-Dalton’s Charles Haba, a Commercial & Residential Garage Door Technical Committee member, says the clarification is important since ASHRAE 90.1 is a codified standard.

“Since ANSI/DASMA 105 is referenced in the section, we wanted to make sure that glazed and non-glazed garage doors are included,” he says. “The new language removes any doubt at the enforcement level.” ■

DASMA Releases Two New Operator & Electronics TDSs

Late in 2010, DASMA published two new Operator & Electronics Division Technical Data Sheets: one on telephone entry systems and one on a federal law document, the “Manual on Uniform Traffic Control Devices” (MUTCD).

TDS 379 on telephone entry systems, intended for general users or specifiers, describes the purpose of such systems, types of telephone entry and access control systems, and installation basics. Helpful tips for mounting, wiring and unit handling, and placement are included.

TDS 380 on the MUTCD includes 18 questions and answers to help understand its use. The manual defines the standards used by road managers nationwide to install and maintain traffic control devices on all public streets, highways, bikeways, and private roads open to public traffic.

TDS 380 notes that states must adopt the MUTCD as their legal state standard for traffic control devices by Jan. 1, 2012. ■



Potential CSI Specification on High Performance Doors Completed

The DASMA High Performance Door Division recently completed a document that would streamline the specification process for high performance doors. DASMA’s definition of a high performance door is also contained in the specification and identifies the following criteria:

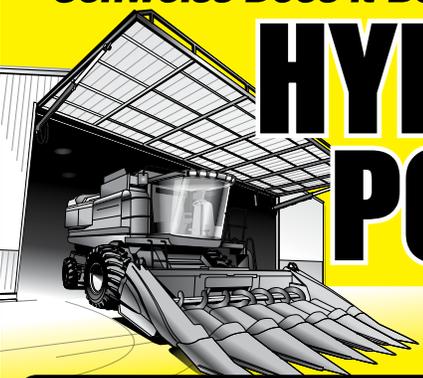
1. A rolling, folding, or sliding door.
2. Includes non-residential, powered operation.
3. Minimum opening speed of 20"/sec. and/or minimum cycles of 100/day.
4. Meets two out of the following three:
 - a. Made-to-order for exact size and custom features.
 - b. Designed to be able to withstand equipment impact (breakaway during hits).
 - c. Designed to sustain heavy usage with minimal maintenance.

The specification is divided into three sections: general, products, and execution. Although many sections are labeled “as specified,” the user will be made aware of the many options and features available in high performance doors.

Rytec’s Jeff Wendt, DASMA High Performance Door Division chair, says, “A new CSI specification section for high performance doors should help raise awareness of the value of the products and enhance communication between manufacturers and specifiers.” ■

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