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NewsLines The Latest News In Our Industry

internet/technology

Clopay introduces Showroom Kiosk Program and hardware displays

In March, Clopay introduced its Interactive Showroom Kiosk program. The kiosk uses an Apple tablet that has been preconfigured to showcase Clopay doors,

designs, and project photos. Users can select from garage door collections to view construction details, window styles, finishes, and more.

The kiosk is available to Master and Authorized Clopay dealers, and co-op dollars can be used to fund the program.

Clopay also announced new hardware merchandising displays designed for dealers to “show and tell” customers about the benefits of upgrading their garage door hardware. The portable display boards allow users to view Clopay hinges and compare rollers and springs. ■



Raynor launches new website



In March, Raynor Worldwide announced the launch of its new website featuring an updated design and a mobile and user-friendly layout. The drop-down menus make the new site easy to navigate and

allow users to access pages and products quickly. www.raynor.com ■

Hörmann introduces SmartControl M2M tool

In March, Hörmann announced that its SmartControl M2M remote diagnostic tool is available for all of its high-performance doors.

Using a web browser as an interface, SmartControl M2M allows door professionals to remotely diagnose issues by accessing activity and codes directly from the field. Technicians can troubleshoot and resolve errors over the phone, control box firmware can be updated, and preventative maintenance calls can be scheduled using the SmartControl M2M tool. ■



Action Industries announces new online ordering system

In April, Action Industries launched an online ordering system that simplifies its purchase order process. Dealers receive Silver, Gold, or Platinum pricing with a secure login and experience a more streamlined ordering process. ■

July 1: Battery backup required in California

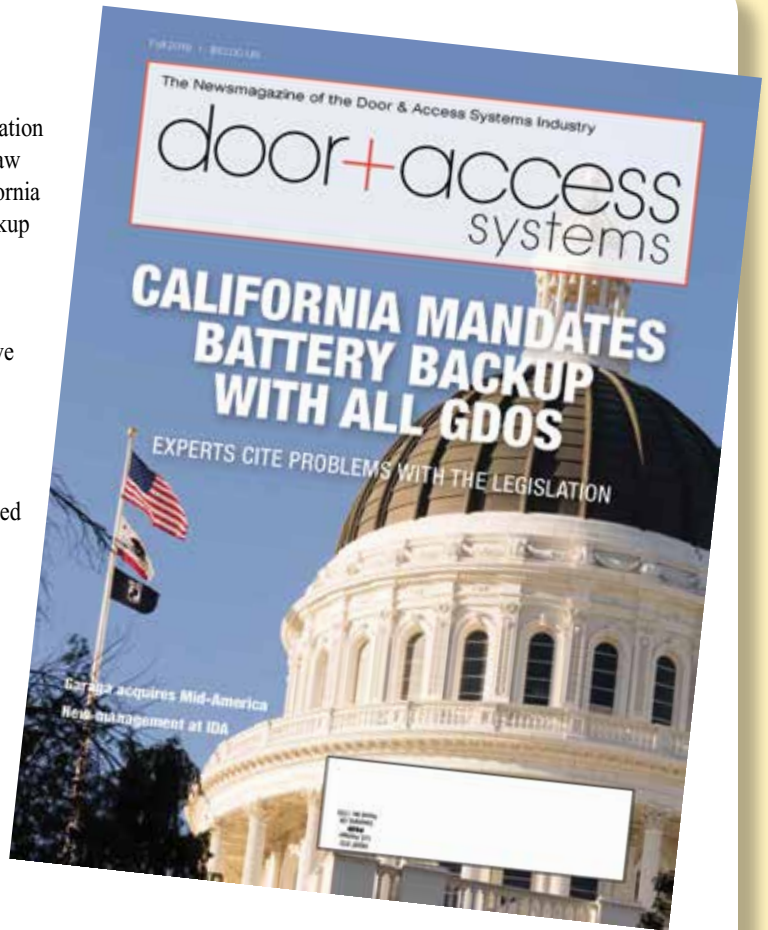
Beginning July 1 in California, the new battery backup legislation enacted last September (SB 969) goes into effect. The state law requires that all residential garage door openers sold in California on or after July 1, 2019, must be equipped with a battery backup (BBU) function.

The law prohibits a person, corporation, or entity from manufacturing, selling, offering for sale, or installing in California a residential garage door opener “that does not have a battery backup function that is designed to operate when activated because of an electrical outage.”

If you are replacing a residential garage door that is connected to a non-BBU operator, the operator must also be replaced. The law also applies to all commercial operators used in residential applications.

The requirements of the law

- Battery backup must be “operational without interruption during an electrical outage.”
- Homeowners must install a battery backup opener whenever a new door is installed or whenever they replace an existing opener.
- Violations of these provisions are subject to a civil penalty of \$1,000 “per opener installed, manufactured, sold, or offered for sale.” Other penalties are also possible. See the legislation for specifics. ■



Record numbers for R+T Asia

R+T Asia 2019, held Feb. 27- Mar. 1 in Shanghai, was the most successful trade fair in its history, attracting 41,505 visitors and 642 exhibitors from 21 countries in 65,000 square meters of exhibition space. The number of visitors exceeded that of the 2018 show by 21%, and the number of exhibitors increased by 27%.

The show is the leading Asian trade fair for roller shutters, doors/gates, windows, and sun protection systems. The next R+T Asia will be held March 17-20, 2020, in a new location—the NECC National Exhibition and Convention Centre in Shanghai. Exhibitor information is at www.rtasia.org. ■

Home remodeling down for the first time in years

Leading Indicator of Remodeling Activity – First Quarter 2019



Annual gains in home improvement and repair spending are projected to continue decelerating through early next year, according to the Leading Indicator of Remodeling Activity (LIRA) released in April by the Remodeling Futures Program at the Joint Center for Housing Studies of Harvard University. The LIRA forecasts that year-over-year growth in homeowner remodeling expenditure will slow from about 7% today to 2.6% by the first quarter of 2020.

Slower home sales and cooler house price gains are lowering expectations for home improvement and repair spending this year and next. Growth in remodeling is expected to fall below the market’s historical average of 5% for the first time since 2013. The next LIRA update is July 18, 2019. ■

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NewsLines

industry



Sigmon



Byrne



Palmer

DASMA elects new leaders

At the 2019 DASMA Annual Meeting in January, three industry leaders were elected to positions on the DASMA board of directors. The 17-member board is the governing body of the association.

Val Sigmon, president of Entrematic, now serves as second vice president. Jamie Byrne, president of Overhead Door, and Steve Palmer, president and CEO of North Central Door, have both been elected to the board. ■

Leadership Academy for door professionals

In April, E Squared Consulting announced its Leadership Academy scheduled for Oct. 28-29 at the Georgia Tech Hotel and Conference Center in Atlanta, Ga. The program is designed to develop leaders in the door industry and will provide an environment for financial and strategic thinking needed to run and operate a successful door installation and service organization.

Discounts for the Academy are provided for members of the IDA Young Professional Network.

Use discount code "YPN" at

www.esquaredconsultants.com/leadership. ■



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technical

DASMA releases three new Technical Data Sheets

In January, DASMA released three new Technical Data Sheets (TDS):

- **TDS-385: Opening a motorized garage door to exit a home through the garage in a power outage.** This applies to dealers in California and any area where power outages can occur. This TDS corresponds with the new California law mandating battery backups for garage door openers.
- **TDS-458: High-speed doors and egress.** This covers installing a high-speed door in a building where a path of egress leads through the door.
- **Updated TDS-186: Garage doors and the wildland-urban interface.** This document applies to areas where wildfires are a risk.

DASMA TDS are available at www.dasma.com. ■

ASCE approves Commentary DASMA proposal

In March, the ASCE 7 Wind Load Committee approved updates to the windborne debris resistance test standard (ANSI/DASMA 115) and the minimum design loads standard (ASCE 7). The new proposal includes descriptions of sectional, rolling, and flexible-type high-performance doors in the Commentary.

Pat Hunter, chair of the DASMA Joint Technical Group, "It is important for dealers in windborne debris areas to know that DASMA keeps its publications current to harmonize with codes and other standards used nationwide." ■

MBMA manual appendix highlights vehicular access doors

In March, the Metal Building Manufacturers Association published the first-ever appendix to its Metal Building Systems manual. The appendix, designated as A10, outlines types of vehicular access doors used in metal buildings. It also describes the role of DASMA, provides background on recent research efforts, and includes the rolling sheet door "C" section jamb design method. www.mbma.com. ■

DASMA develops new wind-load calculator

In April, the DASMA Joint Technical Group developed a spreadsheet-type calculator based on the latest ASCE 7 minimum design load standards adopted by local jurisdictions. The new calculator allows users to input data such as design, wind speed, exposure category, building dimensions, and door dimensions.

There are now three calculators available. Joe Hetzel, DASMA technical director, said, "Users should confirm the ASCE 7 version being specified or enforced before determining which calculator to use." ■

The most-used Technical Data Sheets

Page Views*	DASMA Technical Data Sheet
287	Wind Load Calculator
173	TDS 151 General Code Inspection Guidelines for Garage Doors
146	TDS 155 Residential and Commercial Wind Load Guides
116	TDS 190 Factors Affecting Spring Cycle Life
95	TDS 168 Automatic Vehicular Gate Operating Systems Guidelines

*Unique page views from Jan. 1 - Apr. 15, 2019

More than 120 Technical Data Sheets are freely available at www.dasma.com under Publications. These documents have been prepared by and are continually reviewed and updated by the DASMA Technical Committees and staff. ■