

Midland Garage Door acquires Martin Door

In July, Midland Garage Door announced the acquisition of Martin Door. Martin Door will continue to operate within Midland as an independent company. To ensure a seamless transition, all customer service, sales, and distribution will continue to operate normally, and both companies will maintain their current product offerings.



Martin Door, based in Salt Lake City and known for its high-quality garage doors and innovative designs, will benefit from Midland Garage Door's extensive market reach and operational expertise. The acquisition aligns with Midland Garage Doors' growth strategy and commitment to expanding its product offerings nationwide.

Founded in 1979, Midland Garage Door is a leading supplier of residential and commercial garage doors and has three facilities: Eden Prairie, Minn., Springfield, N.E., and West Fargo, N.D. ■

Nucor agrees to acquire Rytec Corporation for \$565 million

On June 3, 2024, Nucor Corporation (Nucor), a manufacturer of steel and steel products with operating facilities in the U.S., Canada, and Mexico, announced that it had entered into an agreement to acquire Rytec Corporation, a manufacturer and seller of high-speed, high-performance commercial doors.

The all-cash transaction is valued at \$565 million, which represents approximately 12.5 times Rytec's estimated 2024 EBITDA. Rytec has over 300 employees operating out of two manufacturing facilities in Wisconsin and produces high-speed Spiral rigid rolling doors for warehouses, manufacturing facilities, auto dealerships, and parking garages; as well as fabric doors for cold storage/food and beverage, manufacturing, and clean room applications. ■



Pictured left to right: Bob Strahan, Windsor Door president; Sarah Huckabee Sanders, Governor of Arkansas; Hans Wright, Windsor America CEO.

Windsor Door unveils high-speed production line in Little Rock

In June, Windsor Door announced the launch of their new \$21 million high-speed production line at the company's Little Rock, Ark. plant. The new facility doubles production capacity, which will enhance efficiency and product quality.

By sourcing more steel from the Arkansas mills, Windsor Door will strengthen the local supply chain and contribute to the state's economy. Additionally, the investment will create more opportunities for builder and installation partners across the U.S., which will support local economies nationwide. ■

Rytec's new Smart Factory optimizes product quality and throughput

In May, Rytec Corporation finished building its Smart Factory in Hartford, Wis., as part of a move to gain tighter control over their supply chain, improve quality, and increase throughput of its high-performance door manufacturing facility.



The facility has new advanced robotic and semiautomated production machines and new data collection technology that optimizes the manufacturing of metal components for the company's high-speed models. Parts and components that were previously outsourced are now manufactured and assembled in-house.

Since fully implementing the factory in late 2023, Rytec has increased production, shortened lead times by 50%, reduced material scrap, and added employees. The company's 2024 modernization plans include adding fiberoptic tube lasers, robotic welding cells, and CNC machining centers at the company's Jackson, Wis., headquarters. ■

Genie and the Pro Football Hall of Fame extend their partnership

In July, The Genie Company announced the extension of its strategic



partnership with the Pro Football Hall of Fame in Canton, Ohio. Genie will now proudly serve as “The Official Garage Door Opener of the Pro Football Hall of Fame,” marking a significant milestone in their collaboration.

Genie’s dedication to providing cutting-edge garage door opener solutions aligns with the Pro Football Hall of Fame’s mission to honor the greatest legends of football and preserve its rich history. ■

Blue Ridge Construction Capital acquires Banko Overhead Doors

On August 5, Blue Ridge Construction Capital (BRCC), in partnership with Founder and CEO Nick Banko and COO Kim Banko, announced the acquisition of Banko Overhead Doors (Banko), a full-service garage door installation, service, and repair provider in Florida.

Founded in 1984, Banko serves a diverse array of segments, including national and custom homebuilders and homeowners. BRCC is a building-products-focused private equity firm investing in family- and founder-owned businesses. Banko is BRCC’s fourth platform investment in the building products industry. ■



Clopay receives Bronze Telly Award

In August, Clopay Corporation received a bronze award at the 45th Annual Telly Awards for its “What Drives Champions” marketing campaign video in the Corporate Image category. The campaign highlights the collaboration between Clopay and partnering



Clopay team members Donna Schrader, Adrienne Reitz, and Tiffany Hauze.

garage door dealer McKee on the commercial rolling door products used to complete the Meyer Shank Racing facility in Pataskala, Ohio.

The Telly Awards honors excellence in video and television across all screens. Clopay was acknowledged alongside industry leaders in the same category including Lowe’s, UPS, and Pfizer. ■



Safe-Way Door and 1st United Door host employee appreciation events

In July, Safe-Way Garage Door and 1st United Door hosted employee appreciation events to acknowledge their teams and foster community building. Safe-Way employees’ day was filled with strikes and spares on the bowling alley while 1st United Door embarked on laser tag, arcade games, and other fun challenges.

Each company also took the opportunity to further honor six standout employees with “Rookie of the Year,” “Unsung Hero,” and “Make It Happen” awards. Both days highlighted the company’s commitment to recognizing and honoring their team members hard work and dedication. ■

Amarr earns ISO 14001 certification for manufacturing facilities

On June 17, all three Amarr manufacturing facilities — Lawrence, Kan., Shawnee, Kan., and Mocksville, N.C. — received ISO 14001 certifications for their environmental management systems (EMS).

The certification demonstrates to Amarr’s partners the importance of environmental stewardship and increases operational efficiency and effective use of

resources, leading to long-term cost savings.

The certification process involved numerous audits that helped to systematically identify and control environmental impacts, which ensures legal compliance and sets the stage for continuous environmental improvement. ■





Hörmann opens new sales center in Nashville

On May 9, Hörmann launched a new sales center in Nashville, Tenn., with a grand opening and ribbon cutting ceremony. Sales center operations were moved from Antioch, Tenn., to Nashville (Murfreesboro), which is located near major interstate highways for more convenient access.

The new facility has doubled the capacity of the original location and is set up for quick and easy order pick up. In addition, the facility offers a new comprehensive showroom for Hörmann dealers to use to host prospects and customers. ■

Clopay kicks off new Habitat for Humanity home build

In August, Clopay Corporation partnered with Habitat for Humanity of Miami and Shelby Counties to sponsor a new home build in Piqua, Ohio. At a groundbreaking ceremony, Clopay President Vic Weldon announced that the company will provide \$150,000 in sponsorship funding and donate an American-made Clopay garage door to the project. It is the third house Clopay has sponsored in the last four years for the organization.

First-time homeowners Amanda Wion and Nicole Williams, and their blended family of four children, attended the ceremony. The project should be completed in Spring 2025. ■



Overhead Door finishes named Architizer A+Product Awards finalist

In July, Overhead Door Brand's Artisan Wood Grain Finishes was selected as a finalist in the 2024 Architizer A+Product Awards in the Residential Design category. Artisan Wood Grain Finishes for the Thermacore Model 5740 and Windstorm Model 5745 doors were recognized by the program as among the finest products and materials used in residential applications.

The finishes are crafted through advanced, nonrepeating digital print technology to replicate the look of natural wood on insulated steel doors and have a high degree of customization options. Four grain patterns—Beachwood Plank, Carbon Oak Plank, Cedar Plank, Medium, and Oak Plank — and various window placement options are available. ■

Construction update for Hörmann Canada facility

On August 1, Hörmann North America announced that construction of their new facility in Oro-Medonte, Ontario, Canada is halfway complete.

Bertram Construction is building the structure located on Winstar Road in Oro-Medonte, Ontario — nine miles from Hörmann's current manufacturing facility in Barrie, Ontario. It is scheduled to be complete at the end of January 2025, at which time the Hörmann Barrie operations will move to the new 120,000-sq.-ft. facility.

In addition to producing Hörmann North America's high-performance rubber door line, the new facility will house sales and administration offices and will employ over 120 people. ■



AkzoNobel invests in coil coatings facility in North America

In June, AkzoNobel announced a \$3.6 million investment in its coil and extrusion coatings manufacturing facility in Garcia, Mexico, to increase production capacity and efficiency for its customers across North America. Upgrades include the installation of 12 new portable tanks, two new mixers for portable tanks, and a new fixed tank with a capacity of 1,200 gallons.

AkzoNobel previously invested \$70 million in their other industrial coatings manufacturing site and its manufacturing and R&D facilities in High Point, N. C. The Garcia site is one of its three coil and extrusion coatings-focused manufacturing facilities in North America. ■



Schweiss Doors highlights Wisconsin hangar project

In June, Schweiss Doors highlighted a Wisconsin-based project for a 100' x 100' hangar housing a Citation jet named Cloudkisser II. An 80' x 22' bifold liftstrap door from Schweiss Doors was installed. Two powerful electric motors and 16 liftstraps raise the large bifold door, which is wind-rated for 115 mph. The door was equipped with an automatic latching system and remote opening features.

The 11,375-sq.-ft. hangar has a 25' x 55' pilot and tenant office, a main central TV lounge, galley, restrooms, storage and utility rooms, and a mezzanine. It was finished with Proliner insulation — yielding an R-38 rating for the roof and an R-30 for the walls and bifold door. ■

GarageCo expands its Family of Family Brands

In May, GarageCo announced that Cedar Park Overhead Doors, located in Cedar Park, Texas, has joined its Family of Family Brands. The strategic alignment marks a significant step forward in strengthening their collective market presence and enhancing their service offerings to customers across the United States. ■

Steves & Sons announces new generation of leadership

In June, Steves & Sons announced that Edward Galt Steves and Sam Bell Steves II, will be stepping down from CEO and president/chief operating, respectively. They will continue to remain active in the company as cochairmen of the board of directors.

The new team represents the sixth generation of leadership and will include Gloria Galt Steves as vice-chair of the board of directors, Sam Bell Steves III as CEO, Doug Gartner as president, and Scott Lovett as COO. The strategic succession plan ensures that Steves and Sons will remain a family-owned and operated business. ■



Galt Steves



Bell Steves



Gartner



Lovett



Altronix announces partnership with LiftMaster

In August, Altronix announced a strategic partnership with LiftMaster. The collaboration combines Altronix's advanced power distribution with LiftMaster's CAP2D Smart Access Controllers, resulting in new preconfigured kits designed to support up to 16 door systems from a single enclosure.

LiftMaster's cloud-based credentialed Smart Access 2-Door Controller (CAP2D) controls up to two doors, gates, elevators, or commercial door operators. Customers can expand to any number of access points through the myQ Community web portal.

The scalable Trove solutions are available now in kits or can be designed a la carte — by choosing an Altronix Trove enclosure/backplane, power distribution, and LMBK2 mounting bracket to support CAP2D controllers. Kit models include battery leads, mounting hardware, power on/off rocker switch(es), and tamper switch. ■

Hörmann launches new unified website

On April 22, 2024, Hörmann launched a new unified website that encompasses all Hörmann locations and products manufactured and sold in North America. The new site replaces four separate websites that were operating individually under a temporary homepage in 2021 when Hörmann North America launched its Stronger Together campaign.



Previous websites for Hörmann Flexon and TNR Industrial Doors (both for high-performance doors), and Hörmann Montgomery and Northwest Door (commercial sectional and residential doors) are now unified under www.hormann.us. Up-to-date imagery and content as well as aesthetics and navigation now closely match other Hörmann global websites.

Fresh navigation features include reconstructed product pages that house product-specific files such as brochures, product data sheets, warranty information, architectural specifications, and some CAD and Revit files conveniently on each page. ■

Workiz launches “Genius” AI-powered offering

In August, Workiz, the management platform for field service teams, announced the launch of Workiz Genius, an AI-powered toolkit designed to upend how field service professionals work. Workiz Genius adapts and learns – becoming a personalized smart assistant for users, providing valuable suggestions and insights, and allowing service professionals to focus on what they do best.



Workiz optimizes business operations by centralizing job and client data, which empowers field service professionals to scale their businesses. ■

Mount Onsite Training launches online platform for residential garage doors and openers

In June, Mount Onsite Training launched an online training platform specifically designed for residential garage doors and openers. The new platform aims to revolutionize the way technicians and industry professionals access and learn about garage door systems.

The online training platform offers a comprehensive curriculum that covers all aspects of residential garage door installation, maintenance, and troubleshooting. With a focus on convenience and accessibility, Mount On-site Training provides interactive modules, detailed video tutorials, and expert-led webinars that can be accessed anytime and anywhere. ■

Current Online Training Offers

<p>Residential Garage Door INSTALLATION Training \$1,897.00 USD</p>	<p>Residential Garage Door SERVICE Training \$1,090.00 USD</p>	<p>Residential Installation and Service Bundle \$1,997.00 USD</p>
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Hörmann expands BIM options to core commercial products

In June, Hörmann North America announced that BIM files for their core commercial door product range are now available on www.hormann.us (under the Commercial tab). BIM for the high-performance door product line has been available since 2016.

Now, architects and designers can access BIM files for both high-performance and commercial doors from one source, which makes it easy to specify both types of doors for the same project. ■