NewsLines The Latest News In Our Industry

products



Haas Door adds two Commercial Aluminum doors

Haas Door expanded its Commercial Aluminum (CA) garage door series with two new models. The CA-315 and CA-320 are available in all glass or insulated panels and offer a variety of glazing types and thickness options.

The CA-315 features a larger glass area with a heavy-duty outer frame. The CA-320 is ideal for commercial projects requiring the largest door sizes.

The doors come with 28 specialty glass options, four anodized color options, 10 painted finish options, and 14 woodgrain color options, and custom-matched colors or powder coating are available. www.haasdoor.com

Dynaco announces S-741 Rubber Door

In March, Dynaco launched its S-741 Rubber Door, combining new technology with its existing mechanical design. The new door is ideal for harsh environments and offers wind resistance or pressure differential up to 110 mph. The S-741 Rubber Door is available for interior and exterior openings up to 24' x 20' high.

Optional guide gussets are available. A traveling wind bar is also offered for high-wind applications.

www.dynacodoor.com



Re-Source adds three new products

In April, Re-Source Industries introduced the Quiet Compression Pusher Spring, the EZ Low Headroom Kit, and the Sensor Shield Kit.

The Quiet Pusher Spring operates at approximately 50 decibels, which is the same volume as a refrigerator. In comparison, a standard pusher spring operates at about the same decibel level as a lawnmower.



The new EZ Low Headroom Kit allows a door to operate in 8" of headroom. Its small kit size of 23" x 9" x 3" fits easily in a service truck.

The Re-Source Sensor Shield Kit offers a solution for residential photo-eye installations. The kit includes two Sensor Shield steel photoeye protectors, two Wire Hide wall plates, tubing to hide the photo-eye, wires, and installation screws.

www.re-sourceind.com

Wayne Dalton offers new high-speed door options

In January, Wayne Dalton added two new highspeed doors to its residential and commercial lines. Models 888 ADV-X and 889 ADV-X operate at up to 80" per second, feature a helical design, and are ideal for high-traffic applications.

Model 888 is made of a dual-walled solid aluminum curtain that provides security and privacy. Model 889 features corrosion-resistant aluminum and impact-resistant polycarbonate panels that allow light infiltration. Both models come with a fully assembled curtain, a completely hinged guide, and a prewired connection for plug-and-play accessories.





Raynor releases the General II with Wi-Fi

In January, Raynor announced that the General II is now available with Wi-Fi capability. The General II with Wi-Fi features a belt drive system and DC motor. This model also offers corner-to-corner lighting with long-lasting LED lights that deliver 3,100 lumens of daylight-like lighting to the entire garage.

www.raynor.com

NewsLines The Latest News In Our Industry

products

Safe-Way Doors launches Choice doors

In March, Safe-Way Garage Doors announced that its Choice Series entry-level line doors with a short-stamped carriage-house design are now available. Choice Series doors are offered in insulated vinyl back and non-insulated versions. The doors are available in six colors, four panel designs, and 23 window options, with a wide variety of optional carriage-house-style hardware. www.safewaydoor.com





Clopay unveils new pass door design

In April, Clopay updated its commercial pass door with an enhanced interior reinforcement system. The new 32" x 80" aluminum frame pass door offers a shiplap design and weather-resistant seal. A continuous-boxed channel bottom rail protects against wind and horizontal deflection, and a rain cap stops water from accumulating around the opening.

The new design is available on Clopay commercial models 3720,

3722, 3724, 3200 and 3220 with a ribbed design, up to 16'2" wide x 16" tall. www.clopaydoor.com ■



Garaga adds two new Shaker-Flat designs

In March, Garaga launched two new designs to its Mid-America Series of traditional-style garage doors. The Shaker-Flat Long and the Shaker-Flat Short were introduced at the IDAExpo in Indianapolis.

These designs are available for Regal and Vantage doors and are offered in 10 colors with various window options. The 40" x 15" pattern of the Shaker-Flat Long and the 19" x 15" pattern of the Shaker-Flat Short are ideal for traditional-style homes. www.garaga.com

Rytec introduces FlexTec door

In March, Rytec announced that its new flexible soft-edge door is now available. The FlexTec high-performance door features advanced technology, durability, and an extended mechanical warranty. The soft edge helps eliminate entrapment concerns and is ideal for high-traffic interior applications.

Standard features include automatic self-repair, an advanced light curtain safety system, Rytec's Patchwatch safety light system, and a wear-resistant panel made of 1-ply Rilon. www.rytecdoors.com





Entrematic offers Quiet Door option

In March, Entrematic introduced a new Quiet Door option that reduces the noise on residential steel doors up to 38%. The Quiet Door consists of nylon sleeves that slide over the roller stem in the roller carrier and are secured with push nuts. The nylon sleeves can be installed over all types of roller stems. Sleeves can also be doubled on long-stem rollers for wind-load applications. www.amarr.com

products



Torque Force introduces ezLHR conversion kit

In April, Torque Force (a division of Canimex) announced that its ezLHR Conversion Kit is now available. The new conversion kit reduces the headroom required to install standard garage doors. The kit requires as low as 8" of space and takes less than 30 minutes to install.

www.groupecanimex.com

CornellCookson announces aluminum perforated slats

In the second quarter, CornellCookson will launch ScreenGard Aluminum, a clear anodized aluminum slat. The new slat is an alternative to the ScreenGard Steel slat, and will also be available on every slat or alternating slats of a door.

ScreenGard Aluminum will provide 20% open space for a full perforated door and approximately 10% for a door with alternating aluminum perforated slats. Steel or aluminum ScreenGard doors are ideal for areas where both visibility and ventilation are desired.

Phantom Screens launches Cable Guide System



In March, Phantom Screens introduced its new Cable Guide System for motorized retractable screens. The new system keeps the screen in place, while the self-tensioning technology maintains the mesh and cable tautness in changing temperature, wind, and moisture conditions.

The cable guides are ideal for solar shading applications featuring glass walls or windows. The system can fit

in a variety of sizing configurations, and the screen can remain hidden when not in use.

www.phantomscreens.com

Royal unveils Spec Series Trim

In February, Royal Building Products introduced Spec Series Trim. A new trim designed to pair with Celect Siding or any vinyl, fiber cement, or engineered wood siding. Spec Series Trim is lightweight and features a 5/8" board-like appearance, a 2"-deep pocket, and a 3/4" pocket width.



It has a factory-finished resin coating, and components are available in outside corner post, inside corner post, and wide-faced trim. www.royalbuildingproducts.com

Arm-R-Lite launches Arm-R-Breeze



In April, Arm-R-Lite introduced Arm-R-Breeze, a shortened garage door that rests on a counter or wall. This model operates like a garage door and is designed to be used as a window.

The Arm-R-Breeze can be customized to a specific window size. This model

must be motor-operated with either a trolley or side-mount operator, depending on headroom conditions. www.arm-r-lite.com



The Apple Group is a consulting and training firm in the U.S. focused exclusively on helping garage door dealers.

- Business Consulting
- Profit Management
- Online Training
- Employee Recruiting at GarageDoorJobs.com
- Succession Planning
- 40 years of garage door industry experience

We don't ask you for long-term commitments or retainers. Just call when you need us.

Your initial 30-minute consultation is FREE.

POST A JOB ... FIND A JOB

GarageDoorJobs.com connects door dealers and job seekers to fill installation, sales or management positions. FREE registration and resumé posting!



AppleLLC.net | 239.494.3505

THE APPLE GROUP, LLC

The Garage Door Industry's Leading Consulting and Training Firm

NewsLines The Latest News In Our Industry

products

Entrematic expands Amarr door markets

In March,
Entrematic
expanded the
availability of its
Amarr Olympus
OL3138 and
Designer's Choice
DC3138 to all
markets, including
door-center and
factory-direct
customers. Both
models are now



available using Amarr Dealer e-Tools, such as Express, OnSite, and WebCat. www.entrematic.us

Clopay unveils Extira wood-look door



In March, Clopay added a lowmaintenance wood-look door to its residential product line. Extira, an exterior-rated weather-resistant wood composite, is now available on the Reserve Wood Collection Custom and

Limited Edition Series paint-grade doors.

Extira is moisture-, rot-, and termite resistant, and it carves, routs, and fastens like natural wood. Extira doors are constructed with four layers of polystyrene insulation and are typically built in three sections instead of four, allowing for a larger window section. Extira can be painted any color, including black.

www.clopaydoor.com ■

Overhead Door expands OHD Anywhere

In January, Overhead Door announced that it has fully integrated OHD Anywhere technology into its Destiny 1200 Model 8130H and Destiny 1500 Model 8160H



garage door openers. Destiny openers are equipped with 140V DC residential motors. Model 8160H features a direct screw-drive system, and Model 8130H features a belt or chain drive.

OHD Anywhere technology allows homeowners to monitor and operate their garage doors remotely using a smartphone device and can accommodate up to 20 users. www.overheaddoor.com

NewsLines The Latest News In Our Industry

products

Royal enhances Cellular Composite Siding

In February, Royal Building Products announced it added a 7" smooth clapboard to its Celect line of cellular composite siding. The siding is also available in two new colors: coastline and castle stone.



Celect siding replicates the beauty and aesthetics of wood while remaining low maintenance. Celect

profiles include the 7" clapboard, board and batten, and 7" shake. All are available in 15 faderesistant colors and feature a patented interlocking seam design. www.royalbuildingproducts.com



Delden adds flush panel to DTR-3000

In February, Delden introduced a true white flush panel option to its model DTR-3000. The new panel option features a woodgrain embossment with no horizontal shadow lines. www.deldenmfg.com ■



Safe-Way Doors announces new panel

In March, Safe-Way Garage Doors introduced a new Long Ranch Panel design to its Deluxe Series of doors. The ranch panel is constructed of 24-gauge-steel and offers a wood-look design. Deluxe Series doors come in 7 colors and 23 window options. www.safewaydoor.com ■





DOMINATOR™

RESIDENTIAL OPERATORS

- » Battery back-up option » Auto-Lock protection
- » Wireless technology » Dominator™ Hurricane Lock



ROLLING SHEET OPERATORS

- » Self-storage automation » Retrofit solutions
- » Slim fit chassis for low sideroom installation
- » Secure access control

NOT YOUR STANDARD OPERATOR





